December 21, 2020

Dear Valued Client,

We wanted to provide you with our bi-weekly update as we all continue to adjust to changes driven by the Coronavirus (COVID-19) pandemic. All of NeoGenomics’ main lab facilities still remain open and we are focused on continuing to provide the highest quality testing services for our clients. We know how much you are depending on us and how critical our services are to you and your cancer patients.

The past two weeks have seen the FDA approve for Emergency Use Authorization (“EUA”) the vaccines from Pfizer and Moderna. It does feel like we are now at the beginning of the end of the COVID-19 pandemic. The work done by these firms is remarkable when you consider the typical timelines for vaccine clinical trials. Moderna even called out the work of our strategic alliance partner PPD “as essential to the successful execution of the [vaccine] study”. Kudos to our friends at PPD for helping on the trial with such aggressive timelines and for helping to speed the vaccine to the market. This is the dream and goal of every CRO, to assist in getting approvals for a new drug or therapy that will change the world. We know that there are still several difficult months ahead of us and we all need to be as diligent as ever, no matter how much virus-fatigue we may have.

We would like to extend best wishes to everyone for a happy holiday season. We know that 2020 has been a challenging year, and connecting on Zoom has been the new normal. We’re hopeful that the vaccine roll-out allows us to see our clients and partners in person soon, perhaps as early as this summer at conferences and in our facilities. After 2020 we’re all really going to appreciate seeing each other in person. Please stay safe, enjoy the holidays and look forward to all the positives that 2021 will bring.

We are doing everything we can to keep our team safe and reduce the possibility of infection. We will return to communicating to you every other week to give you a status update, and should there be any significant changes in the status of any of our labs we will let you know immediately. Our Project Management team is always available and can help answer questions you have. Please let us know if have any questions or concerns regarding NeoGenomics’ actions regarding COVID-19.

Sincerely,

George Cardoza
President, Pharma Services